

Exploring Opportunities with Experimental Use of Communicative Spaces to Overcome Defensive Routines and **Increase Information Systems Utilization**

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1 ORIGINAL RESEARCH



- ² Exploring Opportunities with Experimental Use
- **3** of Communicative Spaces to Overcome Defensive Routines
- ⁴ and Increase Information Systems Utilization

⁵ John K. Christiansen¹ · Morten Wellendorf²

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8 Abstract

Both organizations and the information technology (IT) community have long worked to 9 overcome the common problem of dissatisfaction with IT investments' outcomes in multi-10 ple ways. Much attention has been on users' involvement in IT design, while users' engage-11 ment in later further utilization of IT is less explored. This paper reports on action research 12 (AR) that sought to stimulate local learning processes and increase the exploitation of a 13 case-handling system. The experiment is done in a county administration where the sen-14 ior management has, for some time, felt that the IT is not fully utilized. The local inter-15 vention was based on an awareness of a need to overcome defensive routines to establish 16 communicative spaces to facilitate communication between various units with strong local 17 identities. The AR project was carried out in three local interventions and presented as an 18 19 experimental approach. We could not guarantee that the design could overcome the issues identified after the first round of interviews with senior management and department man-20 21 agers. The intervention process espoused various defensive routines, even some that the communicative space approach could not overcome. The outcomes from the three experi-22 ments are, therefore, mixed. The results indicate that creating communicative spaces is a 23 viable approach to engaging users in systems development. Nevertheless, defensive rou-24 tines, reluctant managers, and communities of practices hamper the development of com-25 municative spaces. 26

27 Keywords Action research · Communicative spaces · Community of practice · Defensive
 28 routines · Experimental · EDMS

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29 Introduction

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The outcome of IT investments takes time to evolve (Trieu 2017), and the effects mate-30 rialize in complex ways (Schryen 2013) and in several steps that cascade into improved 31 productivity and quality (Markus and Soh 1995). With some systems, as Electronic Docu-32 ment Management Systems (EDMS), the full benefits require a period of continued adap-33 tion and development of the organization, processes, and technology (Pan 2017). Some 34 35 report EDMS implementation and use as a wicked problem (McLeod and Childs 2013) while others characterize it as a complex process (Pan 2017). The role of users has been 36 deemed critical for the successful utilization of IT (Kim and Kankanhalli 2009; Löfstedt 37 2007). Much research on EDMS has focused on identification of critical factors (Pan 2017) 38 often based on surveys and single case studies or metanalysis of publications (Alshibly 39 40 et al. 2016). EDMS research indicate that 'people issues' are critical (McLeod 2012) and that EDMS is about changing ways of users work, thinking and acting that evolve in unpre-41 dicted ways during implementation (Pan 2017). 42

A large amount of research has been dealing with how to engage users (Bhattacher-43 jee and Premkumar 2004), principles for a user-centered systems design (Gulliksen et al. 44 2003), and what explains users' resistance towards IT (Kim and Kankanhalli 2009). The 45 46 role of users has been investigated with a socio-technical approach (Camara and Abdelnour-Nocéra 2013) that found that user participation in the design and implementation pro-47 cess benefitted from an interactive approach. AR can ease the implementation process of 48 49 IT management systems by investigating the problems and requirements needed to overcome barriers for use (García-Unanue et al. 2015). 50

51 In some cases, users have deliberately been marginalized during systems implementation (Lyytinen and Newman 2015) to get the system technically in place. With EDMS, 52 the most significant benefits come when the system is adopted and incorporated into daily 53 practices. EDMS is increasingly perceived less as a technical innovation, but rather a social 54 one (Jones 2012). AR researchers have found that issues with insufficient use of IT can 55 be traced back to lack of understanding of the assumptions behind the technology and the 56 underlying complex organizational issues (Bentley et al. 2013). A critical assessment of 57 traditional project management approaches to electronic government implementation chal-58 lenges identified many shortcomings (Sarantis et al. 2010). The authors especially point to 59 the need of a clear formulation and communication of the goals, the complex nature of the 60 public administration, little knowledge transfer from one project to the next and the igno-61 62 rance of the multitude of stakeholders involved that needs to be addressed and managed throughout the project. 63

The dominating understanding of users in IT's research has been questioned (Lamb 64 et al. 2003). A critical awareness (Bentley et al. 2013) of the prevailing framing of users 65 can help us develop approaches that can facilitate users' engagement by providing a space 66 for communication beyond the reluctant users' notion. Lamb et al. (2003) point out that 67 prior research has often understood users based on an individualistic model. Rightly IT 68 users should be considered social actors, engaged in multiple ongoing activities, relating 69 to others, and often using various systems and technologies. Besides, as Lamb et al. (ibid. 70 Lamb et al. 2003) point out, users often do not consider themselves as 'users,' do not like 71 to be addressed as 'users,' and are heterogeneous. Many users often do not even want to be 72 talked about as someone who primarily deals with computers, but instead sees themselves 73 as professionals who use IT to support their professional activities. To facilitate IT, com-74 munication and collaboration between IT specialists and users are essential (Bentley et al. 75

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2013). It has been shown that the real gains from IT investments are first achieved when 76 77 users explore various systems features, and this can be stimulated through AR (Maruping and Magni 2015). AR can help enrich learning between groups (Liu and Tsai 2020) in pri-78 vate and public organizations (García-Navarro et al. 2019). Communication is essential in 79 establishing a flow of interaction and the establishment of a dialogue. There is a tendency 80 for groups in organizations to shape their identities based on their repeated interactions 81 (Brown and Duguid 2001). Those can lead to different communities of practice (Lave and 82 Wenger 1991). 83

Local communities and local practices form identities, and knowledge becomes sticky 84 (Brown and Duguid 2001). Communities are having a particular way of understanding the 85 world and making sense of it, which does hinder cross groups interaction and fertilization 86 across the organization and creates what has been called structural holes in the organiza-87 tion. "People focus on activities inside their group, which creates holes in the information 88 flow between groups, or more simply, structural holes" (Burt 2004: 353). Burt suggests that 89 brokers are needed to span across these holes, although integration is not easy (Burt 2004). 90 Some prior research have shown that it is possible to established and maintain pro-91 ductive relationships between different groups of IT specialists and users (Newman and 92 Robey 1992). Understanding the identity, practices, and assumptions of local communities 93 (Brown and Duguid 2001) is a key to setting up a communicative space for the exchange of 94 views and, hopefully, a shared understanding of potential ways of improvement. 95

Research on post-adoption use of technology suggests that the real gains from invest-96 ments in collaboration technologies are realized when users explore various system features 97 and get the EDMS well integrated into their practices. Some have labeled it as "post-imple-98 mentation" within IT research (Cooper and Zmud 1990), i.e., analyzing and working with 99 systems after the system's initial implementation. Although there exists sparse research on 100 the subject, it has been shown that empowerment and support to employees and teams can 101 make a difference (Maruping and Magni 2015). Bentley et al. (2013) showed that it was 102 possible to improve a university system using AR with critical thinking to identify underly-103 ing problems and subsequently identify creative solutions that improved the situation. On 104 the other side, as already noted by Smithson and Hirschheim (1998), IT is so complicated 105 and sophisticated that there is a need for collaboration between users and IT specialists. A 106 participatory AR approach is chosen, where researchers become facilitators, thus apply-107 ing some of the philosophic underpinnings represented in local system intervention (Flood 108 2001). AR has sometimes been disputed as a viable research method, although there seems 109 to be a consensus-also withing IT-that AR is an appropriate method (Avison et al. 2018). 110 In their review, Baskerville and Wood-Harper argue that the limited number of AR exam-111 ples in IT is due to IT's foundation in computer science and engineering, which favors nat-112 ural science approaches applying methods and explanation building based on mathematics 113 and physics (Baskerville and Wood-Harper 1998). A special issue on AR in IT research 114 in one of the leading journals in North America (MIS Quarterly) six articles were deemed 115 qualified for publication (Baskerville and Myers 2004). Williams et al. (2009) confirms 116 the dominance of a positivistic paradigm withing most research on IT. In a review on the 117 application of Multiview and AR Watson (2012) reflects that new technology adoption and 118 diffusion has been subject to much research, but mostly quantitative and lacking qualita-119 tive research such as AR that is able to better incorporate social factors at individual and 120 organizational level. 121

The intervention in the present AR aims to improve administrative processes by applying a collaborative practice (Mathiassen 2002) focusing on stimulating dialogue (Mårtensson and Lee 2004) by creating communicative spaces (Kemmis 2001; Wicks and Reason

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2009). Thus, an experimental learning approach is adopted here, and as advised by Robey
et al. (2000), using AR to IT to make research more relevant to practice (Baskerville and
Myers 2004).

The study involved three units within the same county administration to make it pos-128 sible to compare the initial settings, the context, the processes, and the outcomes of these 129 "real-life experiments" (Ziman 1978). Other AR researchers have studied IT diffusion and 130 assimilation by comparing two cases (Cataldo et al. 2018) or compared two universities to 131 learn from (Rose and Saifullah 2012). The AR here is not a controlled experiment (High-132 house 2009) as there were so many factors that could not be controlled. Thus, research 133 here has both traits from AR and experiments (Mathiassen 2002). The field experiment is 134 driven by our intention to test if collaborative AR using communicative spaces can facili-135 136 tate improvements in the EDMS use.

A big challenge, of course, is to conclude due to the many uncontrolled different factors 137 as "[a]ction research provides direct access to practice, but it is quite difficult to control the 138 research process" (Mathiassen 2002, p. 330). Although researchers might try to prepare, 139 analyze, and make agreements beforehand, the unfolding of the process is dependent on 140 factors that cannot be controlled by the researchers. These drawbacks are outweighed by 141 the benefits from an engaged-scholarship approach (Van de Ven 2007) done with rather 142 than for practice (Karlsson 2016). According to Coughlan and Coghlan's (2002: 227) cri-143 teria, AR is appropriate when trying to understand how "action can change or improve the 144 working of some aspects of a system and understanding the process of change or improve-145 ment to learn from it." 146

147 The Problematization

With great efforts and resources, Countryside County (CC) had over more than eighteen 148 months rolled out state of the art EDMS to support the administration in all units in the 149 geographically dispersed county. More than a year later after the final official implementa-150 tion of the EDMS had finished senior management is disappointed with the utilization of 151 the system and did not fully experience the promised improved case handling, increased 152 speed, and better administration. In many units, the EDMS integration with other systems' 153 is not completed. In some departments, several older systems are still in use. CC senior 154 management experience that the EDMS's lack of utilization affects the efficiency of the 155 156 information flow in the administrative units and makes it difficult for the central executive department-expected to assist the elected politicians-to deliver the desired better service. 157 IT becomes appropriated in local practice in unanticipated ways (Arvidsson et al. 2014) 158 but it was not a question for senior management about homogeneity, but that the EDMS was not appropriated enough. The EDMS was technically implemented but weakly and 160 unevenly organizationally implemented (Arvidsson et al. 2014). It had become a part of 161 the routinized work of many employees (Cataldo et al. 2018) but had not produced the 162 intended effects as expected by senior management. 163

A first dialogue between senior management in CC and the two researchers developed into a formulation of an AR project to try to facilitate an improvement of the situation. From the conversation's researchers did understand, that the dialogue between the IT specialists and the different user groups had been limited to technical issues. There was a need for creating situations where users could feel free to communicate about how they could consider if and how the EDMS could facilitate and improve their administrative tasks.

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170 Given the complexity and size of CC the process should also facilitate conversations with 171 different professional groups and between users and IT professionals.

The overall research question for the research project is: What can we learn from an experimental process using communicative spaces to enhance the use of EDMS?

The remainder is structured accordingly. First, the understanding of IT and users is discussed. Secondly, we introduce the use of communicative spaces as a vehicle for transformative learning. Thirdly the study design is presented before the case is presented. Finally the AP project is analyzed before discussions and a brief conclusion

177 Finally, the AR project is analyzed before discussions and a brief conclusion.

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178 The Understanding of IT and the User

IT plays a vital role in the public sector. It can break the barriers of inefficiencies in the 179 public sector (Eyob 2004) by using IT intelligently (Fountain 2001), and IT projects can 180 be the primary driver of business process change in the public sector (Scholl 2005). IT in 181 the public sector has been studied as part of public sector management, e-Government, and 182 implementation studies. IT has been defined as "denoting all the technology, both hard-183 ware, and software, used to store, process and transport information in digital form." (Carr 184 2004, p. xii). Research on IT in public administration is emerging (Moon 2002) and has 185 suggested that goals and knowledge should be in place (Sarantis et al. 2011), together with 186 adequate planning (Rose and Grant 2010). A tendency to apply a view from design sci-187 ence and focus on the technical design in public government research has been identified 188 (Fedorowicz and Dias 2010). There is a need to bridge the design and behavioral research 189 (ibid., p. 6) and consider organizational, managerial, and socio-political aspects (Dwivedi 190 et al. 2009). 191

Much research on IT in the public sector seems based on theories of diffusion and adaption (Rogers 2003) with a focus on analysis, design, and communication, using goal-driven project-management approaches (Sarantis et al. 2011), while studies departing from within organizations and working with employees use of IT are rare. None of the studies analyzed by Norris and Moon (2005) seems to have focused on improvement in IT utilization using interventions at the group and intergroup levels. Yildiz (2007) asked for more process-oriented approaches in studies on IT in the public sector.

For decades users have been considered critical for the IT development, design, and implementation process (Camara and Abdelnour-Nocéra 2013) to connect the social with the technical (Rose and Saifullah 2012). The user has predominantly been seen as a provider of information on the relevant activities to be supported by the IT and widely published as user-centered systems design (Gulliksen et al. 2003), usability improvement (Henneman 1999) and general discussions about what user-representation is and what forms it can take (Johnson et al. 1999).

Recent IT research has called for a more interactive understanding of IT as technol-206 ogy and organizations co-construct one another (Sein et al. 2011). Instead of regarding 207 the (technical) design process as one and the organizational processes later as another, 208 it is proposed to consider it an interactive action-design-process with multiple iterations 209 between the different domains – the technical and the organization. Furthermore, IT 210 researchers have urged for improved use of AR to improve the ability to address real-world 211 problems (Rosemann and Vessey 2008). Mathiassen (2002) reports from a large study to 212 enhance information systems development practices, which he labels collaborative practice 213 research. He stresses that the "main concern in collaborative practice research is to establish 214

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well-functioning relations between research and practice" (Mathiassen 2002). This is confirmed from action science (Dick 2019) and ALAR research (Zuber-Skerritt 2019; Zuber-Skerritt and Wood 2019). AR has been useful in generating shared understanding between individuals (Mathiassen and Sandberg 2013), groups (Bittner and Leimeister 2014), and in revealing how different framings among groups hinders collaboration (Young et al. 2016).

220 Communicative Spaces As a Vehicle for Transformative Learning

Professionals engaged in everyday activities develop their understanding through their 221 practices and create what has been called a networked production that "focuses on the 222 interconnected, situated actions of knowledgeable actors giving the product its form" 223 (Nicolini et al. 2003). Through these practices, different professionals develop their under-224 standing of what is essential and what is not (Jalonen et al. 2016) and establish their own 225 epistemic culture (Cetina 2009). Different frames of understanding might make commu-226 nication between groups difficult but can be increased when organizations face a dynamic 227 situation and are asked to change (Young et al. 2016). 228

Recently the use of communicative spaces in AR has been presented as a vehicle to 229 facilitate transformative learning (Wicks and Reason 2009; Eady et al. 2015). Communica-230 tive spaces might be valuable to overcome defensive routines (Argyris 1990) and bridge 231 different logics or conceptual understandings of practices (Nicolini et al. 2003) and facili-232 tate exchange between groups having different lifeworld's, to use a term from Habermas 233 (Wicks and Reason 2009: 245). Eady et al. (2015:107) propose – in line with prior research 234 (Wicks and Reason 2009) - that a facilitator can help professionals create and exploit an 235 opportunity to engage in meaningful modes of collaboration, democratic and non-judg-236 mental dialogue to solve complex issues. 237

The use of AR practices, with structured facilitation and the creation of communicative spaces for the free debate of options for improvement of IT to support administrative professionals, provides an opportunity to try to bridge between different professionals by challenging viewpoints, assumptions, and practices (Eady et al. 2015) and bring people together to work on agreed issues (Kemmis 2001). As Kemmis discusses (2001: 100), organizations and groups are often more fluid than researchers might like to admit.

Intervention methods are based on insights from organizational learning (Argyris and 244 Schön 1978), also known as action science (Argyris et al. 1985). The original intention 245 here was to stimulate a double loop learning process (Argyris and Schön 1996) by hav-246 ing employees and managers recognize the untapped potential in their information systems 247 while two researchers acted as process consultants (Schein 1988). The concept of double-248 loop learning is based on Bateson (1987), who noted that most human learning is only 249 single-loop learning, which occurs when trying to fix a problem within the existing frame 250 of reference. Double-loop learning extends human learners beyond fixing; it constitutes an 251 attempt to understand and question why problems exist, the relevance of those problems, 252 and the importance of the issue, as well as requiring the actors to reflect on and ultimately 253 change their behavior. With Argyris and Schön (1974: 19) words: "In single-loop learning, 254 255 we learn to maintain the field of constancy by learning to design actions that satisfy existing governing values. In double-loop learning, we learn to change the field of constancy 256 itself." Single-loop learning has been compared to a thermostat's function on a radiator 257 (Argyris and Schön 1978:2–3; Argyris 1999: 151): it works according to preset objectives 258 a specific temperature. It does not question the relevance of that setting. 259

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Change does not occur easily. Change implies that something can be better. It is not easy 260 to admit, that one is not doing the very best. There is a risk of being blamed. Defensive 261 routines prevent change from happening (Argyris 1990). As Dick (2019) states, actors that 262 are focusing on their individual goals, maintaining control, trying to appear rational, main-263 tain the existing dynamics. "They modify their actions to achieve their tacit guiding val-264 ues. They leave the values untouched." (Argyris 1976). As Dick states (2019: 150) "Dou-265 ble loop learning requires examining and modifying the guiding values". This is where 266 the defensive routines and standard behavior helps us understand how actors maintain the 267 standard (single loop) behavior. Already Argyris was not optimistic about the chance of 268 inducing change (Argyris 2004) and as Dick (2019) states "Attempts to remedy threaten-269 ing situations are more likely to fail than to succeed." He further ascribes this to the norms 270 that leads actors to protective and defensive behavior that further influences the culture of 271 the organization, and to managerial organizational silos and individualistic performance 272 management. 273

Argyris and Schön (1978) mention three preconditions for establishing double-loop learning: the changes must be based on valid information; the learning and changes must be based on the free and informed choices of organizational members, and the participants must agree on the changes. They further state that double-loop learning will influence individual theories in use (Argyris and Schön 1996). Theories in use are the basic patterns of behavior that guide individuals' actions – as opposed to the espoused theories that we present to others and announce as official strategies (Argyris 1990).

As change is difficult it is possible to signal change without changing. We can have 281 official strategies and actual strategies. "Espoused theories are those that an individual 282 claims to follow. Theories-in-use are those than can be inferred from action" (Argyris et al. 283 1985, p.82). Erving Goffman presented what he called a dramaturgical perspective in his 284 1959 book "The Presentation of Self in Everyday Life.". Goffman considered our life to 285 be played on a stage, where we make window-dressing to present our best official ver-286 sion, while we might operate otherwise back-stage or even off-stage (Goffman 1959). This 287 observation has spurred research in many areas, such as Mintzberg (1978) investigation 288 of differences between official strategies and actual organizational processes leading to 289 changes as emerging strategies. 290

If the objective is to foster change through an open equal conversation, defensive routines with front-stage and back-stage behavior is problematic. A defensive routine is defined as "any policy or action that inhibits individuals, groups, intergroups, and organizations from experiencing embarrassment or threat and, at the same time, prevents the actors from identifying and reducing the causes of the embarrassment or threat" (Argyris 1990). The concept of differences between what we say and what we do expressed as theory-in-use versus espoused theories has been investigated in prior research.

Wadsorth and Epstein (1998) investigated the voices of the staff versus consumers in 298 their conversations and analyzed in a collaborative AR project what was the espoused theo-299 ries and what the theory in action was. This AR project were also able to work further 300 with consumers on what type of conversation and values they would prefer to have. Dis-301 crepancies between teachers' espoused theories and theories-in-use was explored by Har-302 nett (2012). By mapping existing beliefs and behavior discrepancies between these and the 303 espoused theories incremental improvement activities began. Savaya and Gardner (2012) 304 explored how theories in use differed from espoused theories and used it for development 305 activities among social workers. Comfort et al. (2019) found that defensive routines used 306 by especially lower organizational levels prevented clear communication between differ-307 ent hospital units during the H1N1 threat in 2009–2011. Espoused theories might seem 308

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favorable towards new technology but actors might have values and behaviors that produces defense routines that sends an organization into vicious circles that represents barriers for change (Henfridsson and Söderholm 2000). On the surface the public organization studied is favorable towards new technology, but the employees consider using technology as something that increases focus on administration rather than case handling.

The collaborative efforts in an AR project might be challenged by deadlines for project closings as this might lead researchers to try to regain control over the project and exhibit defensive routine (Jacobs 2010). A defensive routine can keep non-productive behavior to continue for years as Brady and Maylor found in their study of a project-based organization (Brady and Maylor 2010). Organizations might refuse to experience the embarrassment of changing a low performance situation and allow it to continue for many years.

Krzysztof and Davis (1991) are critical about how the official strategy of an organi-320 zation is not followed to gain short term advantages, by the very same people who for-321 mulated the strategy and who hereby are missing long term opportunities. Finally, on the 322 level of organizational analysis not all consider discrepancies as problematic. It might be 323 a deliberate strategy to handle e.g., conflicting external expectations. What is said might 324 be different from what is done, as organizational hypocrisy makes it possible to change 325 nothing substantial (products) but send a signal about (potential) change by talk or making 326 decisions—that are not followed by actions. Thus, hypocrisy becomes a substitute for real 327 change (Brunsson 1986). 328

329 Experimental Study Design

Departing from the initial connection between senior county management and the research-330 ers and agreeing to experiment to facilitate an improvement of the utilization of the EDMS, 331 the next consideration was on the type of AR. One of the researchers had experiences 332 333 conducting AR in a large organization using clinical AR (Schein 2002), but the county's context differed. Another form of AR was needed here. An approach that could stimulate 334 and engage employees directly in an emancipatory process (Flood 1996) by involvement in 335 problem identification, prioritization, and discussion about possible solutions, where the 336 two researchers worked as facilitators but not decision-makers. Especially relevant here 337 is dialogical AR that accepts that the employee is an expert on her/his own situation and 338 organization (Mårtensson and Lee 2004) and an AR approach that recognizes the need to 339 understand the different thought worlds and try to bridge these (Rose and Saifullah 2012). 340

The approach in the present research to facilitate a systematic AR improvement pro-341 cess and use action science is discussed by Dick (2019), Zuber-Skerritt and Wood (2019), 342 and Zuber-Skerritt (2019). The research here draws on theories on single and double-343 loop learning and defensive routines from Action Science (Dick 2019), often ascribed to 344 Action Learning (AL) and approaches to improve practice by understanding a situation 345 and its complexity stemming from AR (Zuber-Skerritt and Wood 2019). AR and AL have 346 347 emerged from different geographical locations, and they are based on research conducted by scholars in separate academic thought worlds, but AR and AL share "philosophical 348 349 assumptions and values" Zuber-Skerritt 2019: 71). Some authors continue to stress the differences between AL and AR and states that AL "is fundamentally an educative process 350 with its focus on learning, while action research places its focus on research and positions 351 itself in contrast to traditional positivist research methods." (Coghlan and Coughlan 2008). 352 The present AR project uses theories from AL to reach the objectives of AR. It is now 353

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common to talk about ALAR within the participatory research paradigm. Action Learning and Action Research is today considered as "an integrated concept and practice" and as "the basis for other action research genres" such as action science (Zuber-Skerritt 2019: 69). Further, Zuber-Skerritt notes that there is no one theory of ALAR but that many possible theories are within the paradigm. Each research project and researcher must consider what is appropriate in the specific situation, task and context (Zuber-Skerritt 2002, 2019). The process design chosen for the present project is shown in Fig. 1 here.

The AR here was undertaken with an experimental mindset. Lately, experiments have been divided into three types: 'in vitro' – as in a classical controlled laboratory setting rather than 'in vivo'- as in a real-life setting - and as 'platform' experiments, and these three types are characterized by Muniesa and Callon (2007) primarily by their different degrees of openness. Others refer to the two views on experiments presented by Shady' et al.:

"1a) A test under controlled conditions that is made to demonstrate a known truth,
examine the validity of a hypothesis, or determine the efficacy of something previously untried' 1b). The process of conducting such a test; experimentation. [or] 2.

370 An innovative act or procedure: "Democracy is only an experiment in government."



Fig. 1 AR project process with three sub-projects

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The present research is not a test but an exploration, as referred to in [2]. The study wanted to stimulate double-loop learning processes (Argyris 1995, 2004) using several unobtrusive intervention techniques and the concept of communicative spaces (Wicks and Reason 2009). The results are analyzed within a framework of organizational learning theory, with particular attention paid to single- and double-loop learning processes and the organizational defense routines (Argyris 1990).

The AR interactions were carried out in three subprojects. Each subproject was planned 377 to last six months preluded with preparation and planning and concluded with cross-case 378 analysis and reflections as displayed in Fig. 1. Each subproject followed the traditional AR 379 cycle and concluded with reflection and learning points to facilitate knowledge sharing 380 from one sub-project to the next (Massingham 2015). A steering committee was formed 381 to coordinate the AR project with the organization. This included the managing director, 382 his deputy, and the two researchers, besides a local organization for each of the three sub-383 projects with employees. 384

The sequence for each subproject followed the intervention strategy with six phases 385 (Argyris and Schön 1978: 220–221): mapping the problems, internationalization (agree-386 ment), testing the model (assumptions), identifying solutions, intervention, and change, 387 and studying the impact, and thus also following the much-used AR spiral in four steps: 388 plan, act, observe and reflect (Zuber-Skerritt 1993; Kolb 1984). The interaction and dia-389 logue with employees from the three organizational units were guided by the three features 390 of communicative action (Habermas 1998) presented by Kemmis (2001: 100): creating 391 mutual understanding, facilitating unenforced consensus about what to do, and trying to 392 establish a communicative space. The communicative space is, as pointed out by Kemmis, 393 essential as a safe and unenforced space for participants to raise concerns and engage in 394 communicative action that can lead to changes "[o]nly when they give their own unforced 395 assent will they regard substantive claims raised in these processes as personally binding 396 upon them - or perhaps it would be better to say that, when a doubt arises about any such 397 398 substantive claim, it will not be regarded as binding until it is underwritten by communicative action" (Kemmis 2001: 95-96). Fig. 2 shows the project process with communicative 399 spaces ambitions in each sub-project. 400

In a project, that involves a diverse range of administrative professionals from different units and IT specialists, and researchers, each representing various communities of practices, the formation of a communicative space was essential, as Kemmis says (2001: 100):

404 "A communicative space is constituted as issues or problems are opened up for dis-

405 cussion, and when participants experience their interaction as fostering the demo-

406 cratic expression of divergent views. Part of the task of an action research project,



Fig. 2 Project plan with subprojects. Each subproject was intended to create a communicative space

then, is to open communicative space, and to do so in a way that will permit people
to achieve mutual understanding and consensus about what to do, in the knowledge
that the legitimacy of any conclusions and decisions reached by participants will be
proportional to the degree of authentic engagement."

Brits (2015) used AR to work with stakeholders and was also inspired by Kemmis and Habermas and the notion of communicative actions in the efforts to reach a shared understanding of the challenges. Habermas describes communicative action as a "form of social interaction in which the plans of action of different actors are coordinated through an exchange of communicative acts, that is, through a use of language orientated towards reaching understanding" (Habermas 1981, p. 44).

417 Data Collection and Analysis

418 The data for this study comes from an empirical investigation undertaken by the

authors. Data were collected over more than 18 months. The research used several 419 sources of data: Several rounds of interviews were conducted. In total 29 interviews were 420 conducted with managers and employees using a semi-structured interview guide. Inter-421 views lasted between 30 min to 60 min. Interviews focused on providing background infor-422 mation on EDMS implementation, use of the system, administrative processes, collabora-423 tion and other organizational issues deemed relevant by the informants. An interview round 424 was conducted before each of the three sub-projects. Interviews were transcribed on more 425 than 236 pages. A list of interviews is provided in Table 1. 426

Onsite-Observations Throughout this study, one researcher spent more than 60 days onsite, while the other was involved in meetings and workshops during the project and in data

Background information. Interviews focused on background information and system implementation.	Ten interviews: Chief CC Administration, chief education and culture unit, It-department manager, accounting unit manager, manager from education, manager from the technical and environmental unit, an administra- tor from education unit, senior administrator, HR administrator, and healthcare unit administrator.
First sub-project . Interviews focused on the current use of EDMS and the administrative processes	Nine interviews: Senior administrator, manager from an institution, a consultant from the unit for adults' treatments, a consultant from psychiatry, and one legal advisor.
Second sub-project. Interviews focused on the current use of EDMS and the administrative processes	Five interviews: Senior administrator from the hospital, administrator from the hospital, one senior manager from the hos- pital, one manager from the hospital-planning unit, one administrator from health care insurance unit.
Third sub-project . Interviews focused on the current use of EDMS and the administrative processes	Five interviews: One sub-unit manager, two senior administrators, two administrators from budgeting. All from the accounting unit

 Table 1 Interviews conducted for background information

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analysis and reflections. Daily observations and reflections were entered into the projectdairy that was discussed between researchers every week.

Another vital source of information where observations from the interactions (interventions) performed as part of the AR. Different intervention methods were used when deemed appropriate, but each subproject (besides the third) consisted of two workshops. The first workshop's focus was to map existing (workflow) processes that have been identified for improvement. The second workshop was oriented towards the future and generating suggestions and desired solutions.

A mixed-method approach with appropriate interventions was used to establish and 437 make the communicative space productive (Austin and Bartunek 2003; French and Bell 438 1999). Interventions are "[s]ets of structured activities in which selected organizational 439 units (target groups or individuals) engage in a task or a sequence of tasks with the goals 440 of organizational improvement and individual development" (French and Bell 1999: 27). 441 As the intervention process first aimed to identify potential areas for improvement and 442 then generate possible solutions, the methods used in this study, as listed in Table 1 below, 443 focused on information collection and scenario building, making it a relatively unobtrusive 444 intervention. Thus, we did not engage in intervention techniques concentrating on develop-445 ing communication patterns or norms and values (French and Bell 1999). The intervention 446 methods used are listed in Table 2. 447

Another essential data source was material produced from the interactions in the subprojects and workshops. This consisted of flow-charts, posters, flip-overs, and notes taken by the researchers and minutes from the working groups after the rounds in the three subprojects, and the final reports to CC management. The observations and material produced before, during, and after the workshops are used in the analysis.

453 Archival Data Internal notes, strategy papers, action plans, memos, system documentation, 454 guidelines, handbooks and reports were made available to the researchers and provided 455 useful background information. Archival data provided useful knowledge in both preparing 456 the interviews and workshops and when interpretation the collected data.

457 Documentation and Analysis

Data were collected throughout the study and stored in a shared database for easy retrieval.
To ensure rigor and relevance in AR, Iversen et al. (2004) suggest using a set of questions
to guide the analysis as follows.

- Experience with the use of information systems
- 462 Initial attitude toward the EDMS
- 463 Unit manager's attitude toward the AR project
- **464** Employee attitude toward improvement project
- Does the AR project facilitate the mapping of existing processes?
- Does the initial stage lead to a shared understanding of potential objectives among employees?
- Does the process lead to a shared vision for improvement?
- Is it possible to identify solution(s) that include(s) whole group/unit?
- Is it possible to run the intervention process through the planned stages?
- Does the process lead to improved utilization of the system?

ervations	On-site observations communicated prima	arily betw	een research
	or entered into the study database		

Table 2 Methods use	P	
Intervention method	Content	Example of use
Data collection	Paper-based and electronic files collected, asked for, and given access to	It is providing background information on the IT, processes, and history of the organization.
Interviews	Around one hour interactions, based on open-ended semi-structured ques- tionnaires, recorded and transcribed in full	Employees and managers within and outside the organization for contextu- alization
Observations	On-site observations communicated primarily between researchers orally or entered into the study database	When walking around, attending meetings, and talking to various actors
Dialogue	Informal talks and testing of thoughts, reflections, and ideas	Frequent interaction between researchers and employees
Meetings	With or without agenda	Coordination, information sharing, and debate
Workshops	Agenda drafted by process consultant (researcher) but open to the explora- tion of emerging issues. Workshops are focused on interaction, dialogue, and sharing.	In the three subprojects, map and analyze existing processes, identify areas for improvement, and establish a communicative space.
Workflow analysis	Diagrams, posters, Post-it notes (brown-paper approach), black- and whiteboards	Used as part of the workshops to map existing processes and uses of the system
Future workshop	A workshop designated for designing a desired future, involving the use of such methods as brainstorming, dialogue, and sharing of visions	Used in the first two projects
Brainstorming	Free flow of thoughts and reflections among participants, based on mutual trust and openness	Used as part of the search for solutions and ideas for improvements of existing processes and systems
Sharing of visions	Mutual exchange of futuristic scenarios	Part of interviews with participants and used as input to system improve- ments.

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472 These questions inspired the pilot study and are later used for the cross-project 473 comparison.

Internal validity measures included coding, checking, and re-coding by both researchers. External validity was achieved by presentations and discussions of the analysis outcomes with employees and the steering committee.

As AR and AL are both participatory paradigms, where the researcher is not an outsider, 477 we recognize that knowledge is socially constructed (Zuber-Skerritt and Wood 2019). One 478 implication of this is that variables are "not predetermined and controlled but are taken on 479 board as they are identified from the emerging meanings" (ibid. page 8). Likewise, rigor in 480 the analysis is achieved by triangulating multiple sources and methods and systematically 481 internal validation. Observations and analysis from the study have been discussed and vali-482 dated by multiple site visits during and after the interactions and with continuous interac-483 tions and debates with various organization members at different organizational levels. 484

A critical reflective phase (Flood 2001: 255) between the AR researchers – involving the 485 steering group – followed final reporting. Throughout the project, the concept of commu-486 nicative spaces (Wicks and Reason 2009; Kemmis 2001) guided the ethical considerations. 487 When feedback was given to each unit, it produced additional suggestions from employees 488 that helped validate data and observations in their chosen format. Additionally, we received 489 critical comments from employees about some statements included in the draft report they 490 felt were based on observations outside the project. The specific quotes were removed from 491 the final report. 492

493 The Case

Countryside County (pseudonym) (CC) encompasses around 20 smaller and larger munici-494 palities and provides secondary schooling, healthcare facilities, and infrastructure for more 495 than 250,000 citizens in a large, sparsely populated rural geographical area. Historically 496 citizens generated income from farming and fishery while industrialization spurred lighter 497 industry, manufacturing of farming machinery, and shipbuilding. More recently, ingenious 498 black-smiths and inventors have created several highly specialized industries that have gen-499 erated spin-offs into completely new environmental oriented industries. Some of these have 500 become international companies. One implication of global success is that the shortage 501 of highly educated and specialized labor becomes imminent, and relocation is needed for 502 some companies. The total employment distribution in CC sectors is unique, with around 503 25% employed in manufacturing, while public services and private services engage 25%504 each. 505

CC employs more than 6.000 professionals in various units and specializations. Hospitals 506 and health insurance account for around 50% of these, while primary social care and institu-507 tions account for 25%. Secondary schooling and culture account for 15%. Central administra-508 tion, infrastructure planning, and accounting employ the final 10%. CC is the single biggest 509 employer in the county. Most employees consider themselves primarily attached to whatever 510 specialization they might have as the hospitals, the higher schooling, or the social institutions. 511 Seniority is high across CC but is reversely associated with the level of education. The higher 512 educated have a more significant turnover than the less educated. This goes for the central 513 administration and especially for the hospitals. As doctors, economists and managers do have 514 higher turnover than nurses, social workers, and schoolteachers. The CC has been struggling 515 with attaching and developing educational resources to the county to offer a highly skilled 516

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workforce and keep young people from moving to bigger cities. During the last five years sev-517 eral initiatives to set up educational options in CC on various levels has been launched. This 518 includes collaborations with several universities by establishing local hubs in CC and engag-519 ing in networks. Other initiatives with a distinct practical angle include college courses in 520 various manufacturing and trading specializations. The entrepreneurial spirit that has proven 521 successful for the local businesses have entered into the public sector here in a way that has 522 not been on the same scale before. The CC promotes initiatives and reforms that is aimed to 523 support the reginal development and offer support for business development. Rather than tra-524 ditional administration and social care CC also like to promote itself as a facilitator for innova-525 tion and being helpful. 526

The central administration for CC is collocated in the biggest city. Simultaneously, the 527 administrative units for the specialized areas are geographically dispersed throughout CC, and 528 the use of information and communications technology (ITC) has been a priority for many 529 years. In the last couple of years, CC's administrative head has formed a 'dynamic duo' with 530 the manager of education. They both have a university degree and have worked for CC for 531 around five years. They have been spearheading various administrative reforms and promot-532 ing the CC to provide attractive new offers within schooling and culture. The administrative 533 reforms have included investments in new technologies and change processes to integrate 534 various units to act in a unified way, e.g., having three geographically dispersed hospitals to 535 function as one unit. The politically elected head of the CC has supported these initiatives in 536 several ways. 537

538 Figure 3 shows the formal organizational structure and location of the three subprojects.

The central ITC unit has in the last 18 months been engaged in the analysis and implemen-539 tation of a case-handling system to serve all units in CC. The intention is to replace the paper-540 based case handling with the new system. The central IT unit officially finished implementing 541 542 an Electronic Data Management System (EDMS) to serve all CC units more than one year ago. The intention was to replace all paper-based administration handling with the new sys-543 544 tem. EDMS is also sometimes referred to as a Document Management System (DMS). EDMS can receive, store, track, manage, share, and process the documents involved in administra-545 tion based on both predefined workflows and ad-hoc workflows (Reijers et al. 2003). EDMS 546 includes functions and capabilities sometimes associated with content management systems, 547 legal document processing, enterprise content management, document imagining, records 548 management systems. EDMS is considered a part of the public sector's digitalization towards 549 excellence in e-governance (Van Der Aalst et al. 2005) and is sometimes referred to as an 550 eGovernment Document Management System (Jones 2012). Often so-called workflow man-551 agement systems offer the users one specific, fixed way of interacting, while EDMS is flexible 552 (Van Der Aalst et al. 2005). EDMS can have some fixed formats and processes predefined by 553 IT specialists, but the users can modify and design new processes and case-classifications to 554 suit their specific needs and the role of a case handling system is assisting rather than guiding 555 the user (Van Der Aalst et al. 2005). One significant change for users of these systems is to 556 shift all documents and whole "cases" (tasks, projects, or activities) from a paper-based flow 557 to a purely electronic flow. 558



Fig. 3 Formal organizational structure and the three projects

559 The AR Process

This section presents the research and interaction process in the AR project in three steps.
First the initial interview round. Second, the identification and selection of the first two AR
sub-projects. Third, the three sub-projects are presented.

563 **Observations from First Interview Round in Organization**

Present behavior and preferences are based on individual learning (Simon 1991) and interactions in groups and communities (Lave and Wenger 1991) and their past experiences with the EDMS and implementation. As already March and Olsen (1975) stated,

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⁵⁶⁷ "organizations and people in them learn from their experience." The past sum of experi-⁵⁶⁸ ences forms the learning encoded from inferences into routines that guide employees' ⁵⁶⁹ behavior, beliefs, and culture (Levitt and March 1988). An initial interview round was ⁵⁷⁰ conducted to provide background information inspired by the advice of Iversen et al. ⁵⁷¹ (2004) and their formulation of guiding questions. The first interview round focused on ⁵⁷² these three issues: Experience from the implementation process. Experience with the ⁵⁷³ use of information systems. Attitude toward the EDMS.

The central IT unit (CITU) is responsible for implementing, developing, and maintaining the EDMS and collaborates with an external supplier with detailed technical knowledge about the EDMS. The CITU is the final decision maker for various ITrelated decisions. Appointed super-users in each administrative unit are consulted and meet the IT unit in monthly information meetings. These illustrative quotes represent initial observations:

ITC senior manager: "We have chosen a standard system, so we did not have to mod-ify the system to get it working in the organization."

Senior administrator: "We have educated super-users with training by the EDMS
vendor, and these have taught other users and developed the needed information
material."

Administrator in schooling unit: "Our super-users have trained us. The question is if they knew enough to function as trainers? Nevertheless, many of the things one must experience and figure out later. You cannot learn that on a two-day course."

Among the significant observations from the first interviews was that EDMS was 588 selected and implemented by the CITU assisted by the external vendor with the technical 589 expertise. It is possible to request central IT support if one knows what the issue (problem) 590 is. CITU has not provided any follow-up or evaluation of the EDMS after the technical 591 implementation more than a year ago. The EDMS was considered successfully technically 592 implemented. The implementation process had left it up to the units and individual employ-593 ers to adapt the system to their specific activities and uses, but with no resources provided. 594 The organization and CITU have not allocated attention or resources to support the end-595 users besides specific technical errors. The monthly meetings with super users mostly 596 addressed specific maintenance issues and test suggestions about future developments. 597

Besides those from top-management, several managers confirmed in the interview round that they did not feel that the organization has harvested full benefits from the EDMS. On the other side, employees confirmed that they felt left on their own and did not have the qualifications or knowledge to utilize the EDMS further. Several mentioned that the EDMS was still not used by all. The quotes below illustrate the diversity of views among employees.

- 604 Chief IT clarifies how he looks at the IT unit's role:
- "The praxis is that the IT unit is responsible for the technical implementation. Now
 the EDMS is technically implemented, but many employees still need to understand
 its full set of advantages."
- A senior IT manager explains that the EDMS has not been part of other changes:

"We have selected a standard-system, and we did not need to make any changes to fitthe organization."

A senior administrator explains the training:

- "We have educated several super-users by the (system vendor), and these have
 trained other employees and developed the guidelines that were needed."
- Another senior administrator reflects on how to learn to use the EDMS:
- "The super-users taught us. The question is if they knew enough? However, many of
 the things one needs to figure out by trying to use the system. You cannot learn that
 on a two-day course".
- 618 An IT specialist explains how much is left to the users:

"We have never made general guidelines for how each unit should use the system or
how to design their' cases.' Initially, we did not think it was possible, as each user
has very different types of cases."

An administrator explains how the EDMS has removed most of the paper-based case files in her unit:

"The case files have disappeared from most offices by now. If you look into offices
up the hallway, you might see some employees with paper in piles that really should
have been put into the system and moved to the archive."

- 627 Another administrative employee talks about problems between units:
- "The central administration has moved faster with the use than some of the units outside. This gives some challenges, and I still need to use paper-based communication
 to some units."
- Finally, an administrative employee explains the filing in the system:

"There has never been a uniform or official policy for filing the cases. This can create issues when interacting across units and when you need to identify a case in the
system. Each uses her own logic. Moreover, some units have cleverly argued that
they cannot use the system for various reasons. E.g., the accounting department."

The initial analysis showed that the interaction between the users and the central ITC 636 unit is not very helpful for the local development and utilization of the EDMS. The new 637 system and existing systems' integration are not completed in some departments; several 638 older systems are still used in other units. Finally, several users have expressed a need for 639 further support to utilize the new system. These observations are in line with the findings 640 in a review of EDMS implementation in the UK, which finds a need for further organi-641 zational efforts to maximize EDMS investment outcomes (Jones 2012). Furthermore, CC 642 senior management experience that the system's lack of utilization makes it difficult for the 643 central administrative unit-serving the elected politicians-to provide the expected better 644 and speedier service. 645

646 Identification and Selection of the First Two AR Sub-projects

Departing from a desire to identify and address real problematic situations (Flood 2001), a
stepwise identification of topics and units with users interested in collaboration was used.

An open invitation was given to all department heads and super-users to propose issues and units willing to participate in the AR project. As all units using the EDMS had designated super-users, the invitation was considered to reach all relevant units.

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Proposals and suggestions received were very heterogeneous but were collected by a deputy manager in the IT unit in a catalog open for inspection for all interested. A few more suggestions came in after the first round of submissions.

The proposals came in three types: Implementation and use of EDMS in specific units. 656 Change of working processes made possible due to the EDMS. Improvement and change in 657 collaboration between two or more administrative units with the EDMS.

A meeting was called for with super-users from the various administrative units, managers with responsibility for IT in the units, the EDMS steering committee, and EDMS consultants and the researchers.

The meeting spurred a debate about the AR projects' purpose and the unit's and employ-661 ees' expected processes and involvement. Based on the suggestions, identifying possible pro-662 jects moved into a dialogue about expectations and scopes of potential projects. This part of 663 the process was essential, as employers' concerns and needs to be carefully considered and 664 debated if one wants to create a safe space (Kemmis 2001). Three main comments and con-665 cerns were aired from employees: Lack of resources and time. No experienced need for devel-666 opment or expansion of use of EDMS. Uncertainty about the AR project and the purpose for 667 doing it. Some of the voiced concerns is listed below: 668

Why do we need these projects? Who has started it? Should top-management not be present here? (Super user (SU) from unit X).

- 671 Can employees choose themselves, or do they need top-management support before star 672 ing? (Another SU).
- We are too busy in our unit right now to participate in the proposed project. (Employee
 from unit Y).
- We have so many issues with just learning to use the existing EDMS, so we need to get that fixed first. (Employee from unit Z).
- 677 We already have an idea to improve an area that has not been working satisfactory for a
- while. We (Legal) would like to participate in something.

A shortlist of ten potential projects was collected from this and further debated with the project steering committee and researchers. Two potential AR projects were chosen. These represented two different challenges: One with better utilization of the EDMS through supported process analysis. Another representing the challenges in utilizing the EDMS to improve cross unit's communication and collaboration. Later, CC senior management wanted to add a third project.

The three improvement projects were located within Schools and Social Welfare Administration (Institutions for elderly and disabled, psychiatric institutions), Healthcare, and the Accounting Department in the central administration. Thus, each project represents different communities of practice with their own thought-world. The sample was homogeneous (Van de Ven 2007) as all units belonged to the same organization yet heterogeneous as their tasks differed and concerning how the departments considered their situation concerning the utilization of the EDMS. Journal : SmallCondensed 11213

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692 The Three Sub-projects

693 First Project: Institutions

Phase 1: Problem identification: The employees in the administration of institutions 694 were very positive already when the opportunity for an AR project was aired. They 695 had identified several areas before the first workshop. To support problem and solu-696 tion identification, nine interviews were conducted: two from the institution's admin-697 istrations and seven from the central administration, comprising legal staff, psycholo-698 gists, and administrators. After the initial interviews and discussions, the institution's 699 task of formally reporting to the central administration on physical restraint was 700 selected. Some of the institutions that this office administers are allowed, in excep-701 tional circumstances, to use physical restraint to control patients. The number of 702 cases was low compared to other incidents that must be reported (e.g., critical inci-703 dents in daily care or employee accidents). The employees involved in the adminis-704 tration and reporting found that a speedier, electronic, and transparent process would 705 be more favorable than the existing paper-based processes. Adding to the issue was 706 that politicians had, from time to time, asked for faster and more transparent report-707 ing. Employees thought that a complete electronic case handling starting at the insti-708 tutions and then centrally filed would be beneficial in several ways. The existing 709 paper-based system did not allow for full tracking or quality control. Reporting to 710 the political level would be faster and allow quicker follow-up than the current yearly 711 computation, which did not provide many details. 712

713 Phase 2: Solution identification: The first project's intervention process took eight months, rather than the six months planned. The first workshop started with docu-714 mented and listed issues on flipcharts, but participants quickly agreed to move to an 715 initial workflow analysis of existing processes. The workflow analysis was used to 716 draw process diagrams as input for the following second workshop. That included 717 brainstorming, sharing of visions, and solution generation and selection. Several 718 solutions were identified. After the second workshop, the steering committee was 719 involved, as the implementation of the chosen solution required the assistance of 720 IT specialists. Later two workshops with the EDMS provider and two IT specialists 721 worked with the users' suggestions to transform them into descriptions given to IT 722 specialists. This process involved three employees from the involved units and the 723 researchers. 724

Phase 3: Solution implementation. Approximately five months after starting, the 725 modified system and processes were tested and were integrated into the EDMS. 726 Researchers conducted five follow-up interviews with employees. Among the sig-727 nificant outcomes from the first project was a redesigned and implemented electronic 728 workflow. The direct effect was faster processing of cases, improved data quality, and 729 improved legal rights for institutional residents. Two other organizational units and 730 even another county became interested in the new solution and later copied it into 731 their systems and practices. 732

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733 Second project: Healthcare Administration

1 Problem identification: The first project's format was repeated to establish commu-734 nicative space in the second project: Nine interviews was conducted with employees 735 from the main hospital before the workshop. The interview round revealed no less 736 than six potential ideas. In the project steering committee CC management pointed 737 to one particular interest area: improving the administration and processes among the 738 five hospitals and the central administration. A new management model was being 739 implemented, requiring all the CC hospitals to act as one hospital and coordinate 740 their activities, working as a multisite hospital (Ahgren 2008). The communica-741 tion between the units and the central CC was nearly 100% paper-based or based 742 on attachments to e-mails. The CC management would like to explore if the EDMS 743 could facilitate a faster exchange and sharing of information. 744

745 Nine employees were invited, and seven participated in the first workshop. Those were from administration at the biggest hospital, the healthcare-assurance administra-746 tion, the planning unit, and several hospital administrators. The first workshop started 747 with an invitation to brainstorming and idea-production, to be mapped on flipcharts and 748 prioritized. Uncertainty prevailed. Participants asked to clarify the intentions with the 749 EDMS's and the AR project's role. They had not yet realized that they could by them-750 selves select issues they wanted to be addressed. Several employees also revealed that 751 they still did not trust the EDMS and did keep paper copies of "important data." Other 752 employees air concerns about using the system's search function, while others report 753 no uniform way to classify data within the healthcare administration. "I do not trust 754 putting anything important into the system. I will always store it in our database first," 755 said one hospital administrator. The organization of cases in the system was reported as 756 being confusing to nearly everybody involved. The filing was based on individual taste 757 758 and decisions. Each user had created their own classifications and personal structure. The system was not used to support interpersonal or inter-organizational workflows. An 759 example screen dump from the one user of the EDMS is shown in Fig. 4 below, which 760 shows the personal way this user has chosen to classify the cases. 761

762 Phase 2: Solution identification:

The second workshop was planned to debate potential solutions. Instead, a general 763 discussion on the use of the EDMS continued among the participants. Mostly about who 764 should decide about using the system and how to structure and classify cases became 765 mixed with staff members' concerns about transparency and the potential loss of "free-766 dom to decide" of hospital employees. The administrators had already created their own 767 classification systems within the EDMS and did not recognize any need for changing 768 this. A smoother or faster communication between units was not the primary concern 769 770 of hospital employees now. Hence, discussions at the second workshop did not produce any shared vision or ideas about more specific improvement areas. A working group had 771 two subsequent meetings over the next two months, but that just repeated most of the 772 discussions, and none of the participants showed interest in pointing to solutions. 773

774 *Phase 3: Solution implementation.*

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- Recreational center in X City
- Nephrology
- Personnel planning for clinical biochemistry
- Continuing education for managers and doctors
- Home hemodialysis
- Newsletters from union representatives
- Fire inspection at X Hospital
- Telemedicine
- Workshop on treatment planning for heavy-ion radiotherapy
- Strategy paper for hospital
- Issues for the next management meeting
- Application for funding of seminar
- Allergic Asthma Conference
- Vacation planning
- Structure for doctors staffing
- Heart area
- Center meetings
- Psoriasis
- Changes in the managerial structure
- ... (and so on)

Fig. 4 Example of entries used in the EDMS by an employee in healthcare administation

The outcome from these interventions was a report that outlined the implementation processes, the unclear objectives, the current administrative flow, and suggestions for improving the EDMS use, including on-the-job training, expert users, and collaborative efforts. The report was presented to the steering committee and CC top management.

779 Third Project: The Accounting Department

The CC top management team suggested the Accounting Department for participation as the last unit. Researchers agreed to undertake the project focusing on identifying improvement of EDMS use within the unit. This different point of departure should prove to be significant, as the analysis will reveal.

784 Phase 1: Problem identification:

Three subunits in the accounting department were involved: Management accounting, 785 budgeting, and IT services. Identical to the first two AR projects, a round of diagnostic 786 and problem-identification interviews was undertaken. Eleven employees were identified 787 as potential, and five were interviewed for problem identification. The issues that surfaced 788 were centered around a limited use of the EDMS in the department, a lack of confidence 789 that the EDMS could be used for their specific purposes, which often involved calcula-790 791 tions and budget preparation. A few voiced an interest in exploring if the EDMS could facilitate smoother communication with other units. Others raised concerns over a lack of 792 knowledge about the system, and that ongoing implementation of a new accounting system 793 required their full attention. 794

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The use of the EDMS in the Accounting Department was described as highly individualistic, as employees used it as a convenient way to file their own documents. Several employees explicitly challenged the concept of 'cases.' They believed that cases had no relevance to their work with budgets and calculations, which, they said, followed different processes than those supported by the EDMS. Furthermore, the department manager openly expressed his lack of support for the project.

801 Phase 2: Solution identification:

It was agreed that a process like that of the first two projects should be used, starting 802 with two workshops for selected employees. Of the eighteen employees in the Account-803 ing Department, eleven were identified as potential workshop participants, and these were 804 all invited to the first workshop. Surprisingly to the researchers the first workshop was 805 canceled due to implementation activities for the new accounting system. Subsequently, 806 seven employees were invited to another workshop; six employees attended, and one sent 807 an excuse. During the workshop introduction, one employee received a telephone call 808 about the accounting system and left. He returned shortly and asked two others to come 809 to assist with the system. With only three employees left, we decided that it did not make 810 sense to continue. A third workshop was arranged some weeks later, but all those invited 811 later canceled for various reasons. 812

813 *Phase 3: Solution implementation.*

A short report was drafted and discussed by the steering committee and processed to
CC top management. This last project officially ended without any solution identification.
The next section will discuss the observations and reflections on the three projects.

817 **Discussion**

On an empirical - practical level - it was surprising for the researchers to learn when conducting the projects - that when moving away from central administration - the EDMS - was both perceived very differently. It seems to be more of a technical implementation than an organizational one in the CC case here. In that process, the intended users have not been directly addressed in the process but marginalized (Lyytinen and Newman 2015), and the task left over to the super-users. Table 3 below here provides an overview of the three projects.

A cross-case comparison can help identify learning points based on preset criteria (Iversen et al. 2004). A summary of the first analysis is provided in Table 4 below here using the analytical questions suggested by Iversen et al. (2004).

The experience with using IT and especially the EDMS was highest in the Institutions unit, while the healthcare unit had a very individualistic attitude towards the EDMS. It was used as a personal filing system for single administrators. The accounting department focused on their spreadsheets and budgeting systems that were saved on department servers.

The attitude towards the EDMS differed between the units. The super-user from the Institution's administration came to the first meeting about the AR project with several suggestions for improvement by using the EDMS and supported by the unit manager's attitude.

	Third project	Auditing and Accounting Department (Central administration)	Identification of potential areas for improvement using EDMS	The unit was selected by top management.	11 (6 attended one workshop)	Six months	
	Second project	Planning (Healthcare at Hospital)	To improve the exchange of information between hospitals and the central administra- tion.	Volunteered	6	Eight months (+ report debate 1 and 2 months later)	ROOT
the three projects	First project	Institutions (Schools and Social Administration unit)	To improve document workflow for reporting the use of physical force in restraining persons.	Volunteered	14	Eight months (+ follow up interviews after 9 and 14 months)	
T able 3 Summary of t		Where?	What?	Why?	Employees involved	Length of interaction	

Table 4 Cross-case comparison of the three projects			
8	First project: Insti- tutions administra- tion	Second project: Healthcare administration	Third project: Accounting Department
Experience with IT use	Some	Some, but individualistic culture.	High, but focused on calculations
Attitude toward the EDMS	Curious	Curious - interested - and then not	"We do not need it."
Unit manager's attitude toward improvement project	Positive	Interested and positive	Negative
Employee attitude toward improvement project	Positive	Curious - Somewhat positive - then negative	Negative and busy doing other things
Possible to make a mapping of existing processes?	Yes	To some extent	No
Does the initial stage lead to a shared understanding of poten- tial objectives among employees?	Yes	Somewhat	No
A shared vision for improvement?	Yes	No	No
Possible to identify solution(s) that includes the whole unit?	Yes	No	No
Possible to run the intervention process through the planned stages?	Yes	Only partly (mapping partial, some problem identification, but no selection or shared visions)	Not even a first workshop
Outcome: Intervention produces improved utilization of the system?	Yes	No	No
		50	

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The healthcare unit was curious and interested to know more, but the participants with managerial responsivities seemed to lose interest in the project during the process. At the same time, at CC, senior management required that this sub-project consider EDMS a technology for cross-unit communication. This would have implied a need for mutual adaption, and this was not asked for. The third sub-project in the Accounting department became a failure as the department head was outright negative to participate in the sub-project.

Institutions Administration had a manager with a positive attitude toward the project, 842 and employees were engaged in the project. This made it possible to run a full intervention 843 process, as Argyris and Schön (1978) suggested. It was not possible to exploit the initial 844 high potential of the Accounting Department to produce a positive outcome because, for 845 reasons unknown to the AR researchers, the department manager was reluctant to under-846 take any change, preferring to keep his unit separated from other departments, and even to 847 the CC's top management. This behavior reinforces silo thinking with separation between 848 units and prevents outside threats and potential embarrassment (Dick 2019). 849

The Healthcare project never managed to get the process to move beyond the identi-850 fication of challenges, as participants defended a robust independent culture, which did 851 not recognize any need for the sharing of information. Thus, domain skills and experi-852 ence are no guarantee for creating a fruitful communicative space if a strong community 853 feeling prevents a productive dialogue from emerging through perspective-taking (Tsoukas 854 2009). The notion of reluctant users in IT research is diagnosed due to a fear of change and 855 loss aversion or some psychological commitment to prior solutions and ways of working 856 (Kim and Kankanhalli 2009). Excuses, explanations, distortions, inexactitudes, omissions 857 and uncertainty about objectives are common strategies to be used to keep what one has. 858 Skilled incompetence is the use of such strategies based on theories of action aimed at 859 avoiding loss of face (Probst and Büchel 1997). 860

Also, the healthcare unit's initial positive attitude did not help the process move on into 861 any commitments. The healthcare employees refused the need for better filing systems and 862 863 improved cross-organizational coordination. This behavior represents one of the difficulties in healthcare mergers: professionals show opposition and doubt about organizational 864 mergers' usefulness (Ahgren 2008). The healthcare subproject especially gives insight into 865 a much debated and critical issue in EDMS: How to keep records and who is doing it? 866 (Debowski and Goldschmidt 2012). Although there exist guidelines and certified stand- $\Lambda Q4$ 867 ards on this, these standards are subject to local interpretations and adaptions and might 868 challenge existing roles and interpretations (Debowski and Goldschmidt 2012). The "ISO 869 15489 Records management - Principles and concepts" set up the core concepts and prin-870 ciples for creating, capturing, and managing records. The standard was updated in 2016 871 after the first version came out in 2001. The sensemaking of standards is critical in EDMS 872 implementation and use (McLeod and Childs 2013; Pan 2017). The researchers brought 873 this issue to the attention of the steering committee and know that CC has later addressed 874 this in a cross-organizational development activity. 875

Both the second and third AR subproject encountered reluctant users and user com-876 munities who focused on their own needs and perceptions rather than on the whole organ-877 ization's shared interest, representing what has been called a pragmatic dilemma in AR 878 (Holgersson and Melin 2015). Different units within the CC have various stakeholders who 879 do not share the same goals as senior management. Holgersson and Melin (2015) refer to 880 Rapoport's observations that what was initially suggested to be the problem is not really 881 the problem (Rapoport 1970). In the present situation, the original problem of underuti-882 lization of the EDMS is the problem. Nevertheless, locally anchored defensive routines 883 make it exceedingly difficult to address broader EDMS issues for the researchers. This was 884

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surprising for the researchers. We were not prepared to tackle the defensiveness of using 885 the EDMS in inter-organizational communication and collaboration between the CC units, 886 although defensiveness is to be expected (Dick 2019). Argyris and Schön widely discuss 887 it in their research (1978, 1996), with which we were familiar before the project. Being 888 thrown into the explicitly living embodiment of defensiveness was different from reading 889 about it. The researchers experienced how defensiveness is a natural response, especially 890 from weak relationships (Dick 2019). Besides, the project would have needed more time 891 to deal with these issues. Time pressure in AR projects represent a conflicting demand and 892 distract the collaborative processes (Jacobs 2010). More time would have made it possible 893 to explore the contextual and strategic agenda around EDMS. EDMS research has found 894 that a significant issue often is that the technology's strategic ambitions are not formulated 895 and communicated (Alshibly et al. 2016; McLeod 2012) as the AR project here also found. AQ5 896 Unlike the Holgersson and Melin case situation, senior management in CC was highly 897 interested in the reflections and reports they received. Still, subsequent follow-up actions 898 were beyond the scope of this AR project. Still, the researchers believe that the surfacing 899 and explication of these issues make it possible for CC to openly address them in the future 900 (Dick 2019: 156). 901

Regardless of openly expressed top management support and two units that volunteered 902 to participate, it was only possible to establish a double-loop learning process in one of 903 the three projects. Moreover, with quite some investments in resources, time, and efforts, 904 one could add. In the Social Administration project, the AR process created an adequate 905 level of trust and handled the defensive routines that surfaced. That AR sub-project dem-906 onstrated the possibility of generating transparency in every step of the administrative case 907 processing. The dialogue produced an improved understanding of the options with the 908 EDMS system. The group conversation was "able to activate a collective creation of a new 909 reality" in the form of specific suggestions (Everri et al. 2015: 299). It was supported by 910 collaboration with employees from the central administration, the IT department, and the 911 912 IT system vendor. Double-loop learning was achieved, and all three needed preconditions were in place: It was possible to establish a foundation for an informed conversation about 913 issues and solutions, employees participated in free debate, and they agreed on the changes 914 (Argyris and Schön 1978). 915

The two other AR projects and the attempt to create communicative spaces did not pro-916 duce any pearl-learning opportunities or lead to transformative learning, as others have 917 reported (Eady et al. 2015, p. 3). In the Healthcare project, regardless of an initial agree-918 ment that the current administrative processes were cumbersome, the employees later 919 successfully defended the need for using EDMS in distinctive and highly individualistic 920 ways, leaving no room for other interpretations or new suggestions, and rejecting alter-921 native interpretations from the facilitators (Wicks and Reason 2009). The participants 922 defended their lifeworld (Wicks and Reason 2009) of the individual employee and the 923 individual hospital units by claiming their rights to their individualistic use of the EDMS. 924 Their understanding of what constitutes practice (Nicolini et al. 2003) did not include the 925 recently introduced vision of a multi-sited hospital (Ahgren 2008). The employees suc-926 cessfully defended their worldviews and not buying into the senior management vision of 927 a better IT facilitated integration and communication. The invitation to the communicative 928 spaces did only partly divert the understanding from repeating a defensive rationalization 929 and only the first AR project succeed in changing from defensive sensemaking into a learn-930 ing mode (Klemsdal 2013). 931

Even if the espoused theory (Argyris 1990) from top management and those involved 932 was that "we want and need to use the system," the theories in action in the healthcare 933

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project were: "We do not trust the system, ""We do not like the system" or "I know how to 934 use the system the best way for me." The ideas and suggestions produced at the first work-935 shop did not evoke suggestions or a shared feeling of a need for change. The third project 936 demonstrated that top management support is not enough to effect change if the power base 937 (Cavaye and Christiansen 1996) is substantial. One observation was that the employees did 938 not want to discuss the undiscussable (Argyris 1990), leaving AR researchers alone in the 939 meeting rooms. These strong defensive routines meant that no individual or organizational 940 learning of EDMS was facilitated in Accounting. Table 5 below summarizes the three pro-941 jects concerning the outcome, the level of trust created, and the defensive routines. 942

Individuals do not change easily (Argyris 1999), as change involves learning and the 943 recognition that everything is not perfect – that something can be improved. Argyris argues 944 that individuals and organizations try to conceal the need for change to avoid embarrass-945 ment, threat, or negative surprises, and they prevent the identification of the causes of 946 these problems (Argyris 1999: 141). Argyris distinguished between two types of defen-947 sive behaviors (Argyris 1990): skilled incompetence and organizational defensive rou-948 tines. Skilled incompetence refers to individual actions, behaviors, and taken-for-granted 949 assumptions that make it possible to fail to recognize problems, thereby upsetting others 950 and saving face. They are based on deeply grounded beliefs that do not reach the surface 951 of consciousness. Organizational defensive routines have the same objectives: to avoid 952 embarrassment or to avoid upsetting others, to cover up problems, and to prevent having to 953 deal with the causes of problems (Argyris 1990: 25): 954

"Organizational defensive routines are actions or policies that prevent individuals
from experiencing embarrassment or threat. Simultaneously, they prevent people
from identifying and getting rid of the causes of potential embarrassment or threat.
Organizational defensive routines are antilearning, overprotective, and self-sealing."

According to Argyris, if employees fear embarrassment, loss of face, or reputation loss 959 960 because of expressions and statements that surface, they will not participate or will be only superficially involved (Argyris 1999). In the second and third projects, the defensive 961 routines can be explained by some of the inner contradictions that exist in management 962 (Argyris 1999: 152–156). To undertake their tasks, employees develop routines that are 963 internalized over time and become tacit even to themselves. Such routines help employees 964 carry out their tasks without questioning or reflecting (single-loop learning), while the cur-965 rent AR approach made outsiders ask questions on present behavior. Furthermore, Argyris 966 states that "[p]rofessionals embody the learning dilemma: they are enthusiastic about con-967 tinuous improvement – and often the biggest obstacle to its success" and adds: "The pro-968 fessionals began to feel embarrassed. They were threatened by the prospect of critically 969 examining their role in the organization" (Argyris 1991: 7). The creation of communicative 970 spaces facilitated an open dialogue in one of the projects. Institutionalized practices pre-971 vented change (Azad and Faraj 2009) in the healthcare project, and employees refused (or 972 found excuses not) to participate in the last AR project. 973

974 Comparing with the large-scale cross-cultural systems development project reported by Rose and Saifullah (2012), the present experiment only induces a successful change in one 975 of the three subprojects. The micro-level of analyses in the present AR allows for a deeper 976 understanding of some of the change projects' mechanisms. The employees in two of the 977 projects did not agree that the information presented was valid; they did not want to face the 978 issues beyond a single-loop learning mode; neither did they agree on the need for change; 979 hence the requirement for successful double-loop learning is not meet (Argyris and Schön 980 1974). Strong defensive routines crippled the process, making it undiscussable to discuss 981

Table 5 Outcome	es and processes of the three AR projects in a learnin	ng perspective	
	First project: Social Administration	Second project: Healthcare Administration	Third project: Accounting Department
Outcome Trust	A successful double-loop learning process A high level of mutual trust is established and enables the search for solutions	Participants wanted only single-loop learning Employees had a low level of trust in the EDMS	No learning Low level of trust toward the researchers and top management
Robustness of defensive routines	Defensive routines are possible to discuss. Dia- logue leads to new interpretations and a shared vision.	Strong individual defensive routines. No dia- logue across units, but statements.	Strong defensive routines promoted by the depart- ment manager. No dialogue.
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the undiscussable. The use of the existing procedures was so firmly rooted in daily prac-982 tices (Orlikowski and Robey 1991; Argyris 1999) and institutionalized black boxes (Azad 983 and Faraj 2009) that employees could not envision any alternatives, and even explicit top 984 management support could not change that. The exiting concept of what constitutes their 985 'production' (Jalonen et al. 2016) and who is in charge of it is strong in accounting and the 986 hospital administration. Strong epistemic cultures (Cetina 2009) in both places are refus-987 ing any alternative interpretations to be discussed. Following the observations from Eady 988 et al. (2015: 112) about useful detachments in search for stimulating learning and Tsoukas 989 (2009) observation that productive conversations can only lead to new insights if partici-990 pants can engage in perspectives of others. The communicative space might have become 991 established and facilitate reflection if employees have not been so strongly connected to 992 their own communities of practice (Lave and Wenger 1991) rather than the overall CC. 993 This points to an interesting limitation with the use of communicative space, as it depends 994 on the ability to include an outside view on issues. One learning from the Rose and Saiful-995 lah (2012) cross-cultural study is that it can be beneficial to apply an outside view on the 996 situation to get a broader perspective. This might be able to facilitate the much-needed 997 broader perspective-taking on issues (Tsoukas 2009). 998

The experiment with AR was based on the assumption of productive and unproblematic collaboration between various units within the CC which might have been supported by the assumed Scandinavian management style (Schramm-Nielsen et al. 2004). This management style is assumed to be based on an informal, flat organization with inclusion and a collaborative culture (Strand and Skogseid 2013). This is a generalization, that might not prove to cover all organizations and situations, as Strand and Skogseid (2013) also finds in their study.

A critical reflection that emerged after the project is the issue of problem owners. Estab-1006 lishing an AR project might best be described as the outcome of several streams coupled 1007 by timing rather than consequential analysis and, therefore, with a great deal of ambiguity 1008 1009 (March and Olsen 1976). The different group might have their own agendas, and the AR project is a fragile construction as established AR groups are fluid (Kemmis 2001) and 1010 open systems, reflecting other organizational issues. Much research on critical factors in 1011 implementation stresses that top-management support is critical (Arvidsson et al. 2014; 1012 Sarantis et al. 2010), but what does top-management support connote? Can top-manage-1013 ment 'decide' to remove internal conflicts and different perceptions within various com-1014 munities of practice? 1015

The concept of communicative spaces (Kemmis 2001) and its challenges have been dis-1016 cussed before (Wicks and Reason 2009), but further research is needed to be conclusive 1017 on the use of the concept and what facilitates successful outcomes. The three suggested 1018 phases in creating the communicative space: inclusion, control, and intimacy (Wicks and 1019 Reason 2009) were successful in the first project. In the healthcare project, the participants 1020 seem to use the inclusion phase to reinforce the strong individualistic culture. As the group 1021 united in agreeing on this, refusing to produce alternatives to existing practices, one can 1022 1023 wonder if more time and dialogue, questioning why they were interested in joining the AR project, might have changed things? The last project's employees' refusal to even engage in 1024 debate, banning meetings, or leaving them became a frustrating learning experience for the 1025 AR researchers. 1026

Low-level interventions (Jönsson 1992) and creating communicative spaces such as dialogue, scenario techniques, and workshops (Brits 2015) can facilitate explorative behavior and organizational learning (March and Olsen 1976). Nevertheless, limitations are apparent. Such spaces are not immune to low mutual trust, defensive routines, local subcultures,

and organization politics. Other studies in the public sector have shown that mutual trust and communicative spaces can facilitate learning and changes (Eady et al. 2015) and that AR can facilitate the development of professional practices on the group (Paltved et al. 2016; Iversen et al. 2004) or individual level (Mårtensson and Lee 2004). This prior research do not report on organizational conflicts or power issues related to external relations. We find that this issue might be underdeveloped within research dealing with IT and organizational change (Robey et al. 2000) and on E-Government (Dwivedi et al. 2009).

Since the focus in the current AR project was on trying to facilitate learning within the 1038 subprojects, one area for further improvement could have been on a more in-depth analy-1039 sis of how to share the reflections across the organization, e.g., by using a broader range 1040 of knowledge sharing tools like proposed by Massingham (2015). He tested ten differ-1041 ent knowledge-sharing methods and found that some were successful while others failed 1042 mainly because of contextual factors. This finding seems to substantiate that in AR pro-1043 jects, the context's role can't be on the methods themselves but the interplay between in the 1044 1045 specific context. Massingham also concludes that facilitation of reflection and knowledge sharing is inherently tricky, which was also found in the current AR project. 1046

In terms of governance, this study shows that IT utilization is much more than a matter 1047 of diffusion (Korteland and Bekkers 2008; Rogers 2003) or having the right plans, objec-1048 tives, and resources (Rose and Grant 2010; Sarantis et al. 2011). The use of AR projects 1049 makes it possible to adapt IT to new objectives missed in the original design or discovered 1050 during the process (March and Olsen 1976), thus adapting both the technology and the 1051 organization to new goals, but it is not an easy or quick fix. In the healthcare AR case here, 1052 employees only refused to draw conclusions or act, but with no opposition to engage in the 1053 conversation, the workshops and meetings on the possible extended use of the EDMS. It 1054 can be debated if it is too simplistic to describe this as resistance (Kim and Kankanhalli 1055 2009) as the situation shares some traits with involuntary non-use (Andersen 2016). Invol-1056 untary non-use is described by Andersen as a situation when one wants to use new ICT but 1057 1058 cannot because of lack of knowledge but not because of perceived threats. When the situation cannot be described as involuntary non-use, it is because, from the first interviews and 1059 workshop, the question about the right of the healthcare professionals to make their own 1060 decisions was raised several times. . 1061

One reflection on the outcome of the second subproject within healthcare in CC is 1062 that the project stimulated the medical staff and administrators' interest. However, their 1063 commitment to pursue a broader exploration of EDMS use proved to be limited, and they 1064 refused to draw any conclusions on actions to be taken. To engage in improved internal 1065 communication across the CC and sharing of documents may challenge the autonomy of 1066 the healthcare professionals and the positions of the different stakeholder groups as others 1067 have found (Rosmulder et al. 2011). The observations in the present AR also confirm Ros-1068 mulder et al.'s findings that the healthcare professionals were engaged in the AR project 1069 but then opted out when actions needed to be taken (Rosmulder et al.: 399). This lack of 1070 action orientation came as a surprise to the researchers in the current project. It would have 1071 1072 required a unique process to deal with this issue, and our agreement with the CC did not 1073 include such an option.

Another reflection on this is that the present EDMS is not having a major interest in the hospital, as other research has found that Electronic Medical Records (EMR) is of major interest to the professional medical staff (Top et al. 2013). Our workshops and reflective teams' meetings could not change the status of EDMS versus EMR, as the agenda about improvement of cross-unit communication was of minor interest in the hospitals. The structural barriers could not be overcome. One area where the AR project could have been

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expanded was a deeper analysis of the organizations' systemic problems, e.g., by mapping
stakeholders and the system of views and conflicts between these (Raza et al. 2019). This
would have been useful in the understanding of some of the processes that later emerged.

As for the question about the usefulness of communicative spaces in this process, we 1083 have shown that it is a useful concept to frame the needed 'safe space, but we need to little 1084 about the conditions. If successfully established, it becomes an agora, a public space where 1085 meetings and exchanges of views can occur. Observations here indicate that intentions to 1086 create such a space is not enough if the vision for the AR is not shared among participants, 1087 and the conversations do not become productive (Tsoukas 2009). Employing intelligent 1088 techniques for investigation and surface scanning for issues and problems does not guaran-1089 tee that the involved employers share the same vision or problem. As Tsoukas points out, a 1090 productive dialogue requires that participants apply another perspective than their own at 1091 stake (Tsoukas 2009). The present paper's contribution is to explain how defensive routines 1092 can hinder a productive conversation from happening, so participants do not engage in a 1093 shared solution search. Finally, the processes of communication in AR projects presented 1094 here indicates that the 'users' can become part of the active development of IT (Lamb et al. 1095 2003) while the IT professionals in the case organization are inclined to their identities as 1096 experts rather than as reflective practitioners (Schön 1996: 290–310) as they only engage 1097 with the users' issues after the AR interventions. Further research should investigate how 1098 AR can facilitate conversations in such situations. 1099

One meta-reflection from the study is that EDMS, like other technologies, needs to be 1100 confirmed continuously, and some explain this as the effect of routinization (Cataldo et al. 1101 2018). By this, the employees have incorporated it into their daily life. The assumption 1102 about stability is questionable. Organizations are often not stable, having conflicts, con-1103 tinually experiences changes, and are subject to negotiations and translations, a more sub-1104 stantial interpretation could be that technologies need to get connections and allies (Callon 1105 1986). These relationships need to be continuously re-negotiated and cannot' be taken for 1106 granted and are fragile being challenged by other solutions (technologies) (Latour 1987). 1107 The idea of an implementation that is, if successful, becomes stable, when and if, the tech-1108 nology is accepted, is thus challenged in this view. 1109

1110 Conclusions

Highhouse (2009: 3) formulates one challenge of learning from an AR experiments as the 1111 present one with this statement." [T]he ability to generalize from one situation to another 1112 requires an understanding of underlying principles and recognizing which principles apply 1113 in which situations". Initially the researchers here where inspired by the notion of "situated 1114 experiments" as presented by Greenberg and Tomlinson (2004). A situated experiment is 1115 broadly speaking a laboratory experiment moved into a natural setting making it possible 1116 to combine the best of both worlds. Doing an experiment but in a natural setting. After the 1117 three experiments in the three subprojects here we must conclude that there are too many 1118 variables that differ between the experiments. For example, the last unit did not take part 1119 1120 voluntarily. The second AR project involved hospitals units undergoing a merger process. Therefore, we are cautious about making to strong conclusions from the experiments with 1121 the communicative spaces here. 1122

1123 Critically reflecting on the outcome of the three AR projects, it seems that the AR pro-1124 ject's ambitions were bigger than the resources, knowledge, and time allocated and needed

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for a successful process. The agreed agenda with the senior management and the steering committee was, in hindsight, too optimistic about the state of use of the EDMS. The interviews and workshops in the three subprojects all demonstrated to the researchers that EDMS was used for mundane administrative tasks within units. Such as filing cases and documents within specialized areas and units but not beyond that. This was not explicitly addressed in CC before the AR project reported here. Therefore, the problematization used for the AR was both realistic but also ambitious.

The use of communicative spaces can be a useful approach to facilitate transformative 1132 learning and lead to organizational changes. The present study shows that the application 1133 of communicative spaces can be productive for knowledge generation in an AR project. 1134 Two AR projects successfully used the communicative space to facilitate a dialogue about 1135 current workflows and practices. Surprisingly, only in only one out of three projects, com-1136 municative spaces could facilitate a transformative learning process. When potential - sug-1137 gested - transformations challenged existing practices and world views that might infringe 1138 existing independence, two units opted out of the AR project. The defensive routines were 1139 more robust than the desire to change. 1140

As an example of an organizational experiment to improve IT use in a public sector organization, the project demonstrates that plans, objectives, and visions are not enough to secure success. It also shows that some unexploited opportunities could make both public and private organizations reconsider if they have untapped potentials in utilizing their existing IT. Further studies in this area should increase our understanding of the complexities of improving IT utilization in the public sector beyond diffusion studies.

Data Availability Not applicable. A Non-disclosure agreement was signed, and the anonymity of all participants was promised.

1150 Compliance with Ethical Standards

1151 Conflicts of Interest/Competing Interests Not applicable.

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